



ETPs TRADING

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A strong passion that became a solid reality

CONSISTENCY! If there is a word that best characterizes the ETP trading business of 2Mila, that word is: “consistency”.

In the ETPs world there are hundreds of companies (compounders, extruders, dealers) that are extremely sensitive to raw material **PRICES** for their products (parts or compounds) but for a producer the price alone is of course not enough. **QUALITY** is another important word, of course the quality that is needed. But, again, these two elements alone, quality and cost, are not fully satisfactory unless they are supported by a consistent, attentive **SERVICE**. At the end of the day, the “production” can’t accept fluctuations that reduce its speed.

Without these insights, the raw material trading becomes a very “empty” job: “**buy a truck, sell a truck**”.

2Mila has matured a long and deep knowledge of ETPs in more than 40 years work. An experience that allows the company people and its management to select good raw material sources, precise raw material qualities perfectly in line with the needs of production. Tailor made raw materials that allow the making of products able to satisfy the needs of the most important industrial sectors, such as: Automotive, Electrical, Lighting and Appliances.



*“Tell us your
needs, we are
ready to catch
them”*

The key player in 2Mila for this specific topic is the owner: Virginio Ceccolini. He applies to the trading business the same team spirit approach and sharp vision he successfully adopted for many years in baseball games, where he played in the role of “catcher”. His business approach reflects the consistency and determination required by that sport. Team spirit, transparency, goal orientation and reliability: these are the key elements that represent his approach in business. His “motto” is: tell us your needs, we are ready to catch them...and to give you our best solution.

2Mila has a strong competence in Technopolymers, both Amorphous and in Semi-crystallines.

In Amorphous, the company attention and interest is, since ‘99, devoted to the following materials:

Polycarbonate (PC) in all forms (transparent standard, colored, glass reinforced with and without the presence of flame retardants);

PC / ABS (Polycarbonate and ABS alloy) colored or black;

ABS (Acryl-butadiene-styrene) colored or black. Standard, HT and HI.

Amorphous polymers are characterized by high dimensional and thermal stability, very low tendency to absorb moisture and they have excellent impact resistance characteristics, even at low temperatures.

In **Semi-crystalline** the company's interest is focused on **Polyamides** 6, 6.6 and 12 (PA6, PA66, PA12).

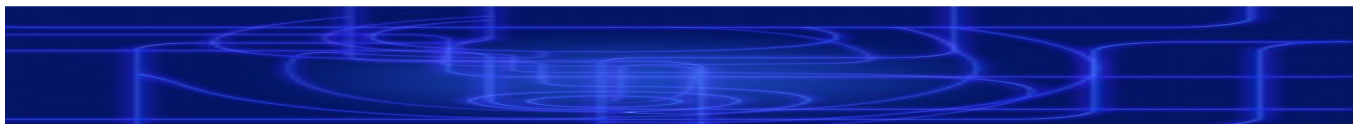
These polymers offer greater chemical resistance than their Amorphous colleagues and can be impact-modified, self-extinguishing, reinforced with glass or filled with minerals (mainly talc). They can also provide an excellent resistance to the Voltaic Arch and to fatigue.



For the purchase or sale of **off-grade**, **obsolete** or **recycled technopolymers**, contact 2Mila with full confidence. We will be able to evaluate, without prejudice, your offer or to promptly answer your needs. We will openly evaluate with you, supported by our deep knowledge, the technical and economic elements of the opportunity offered.

2Mila likes to work as a partner, aiming at a long lasting cooperation. This approach leaves no room for opportunistic or spot strategies. We are offering technical, economical, tailored materials and solutions: **this is our mission**.

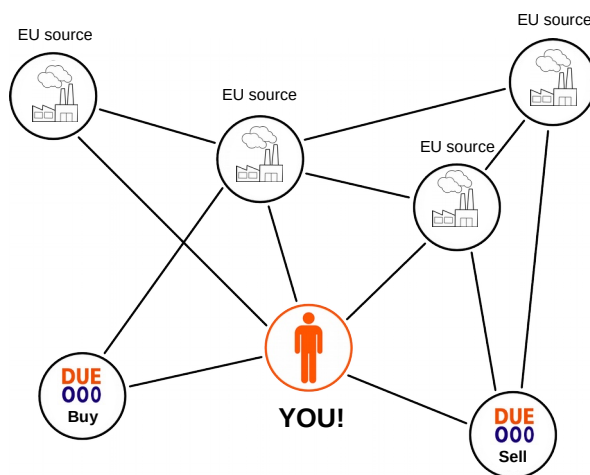
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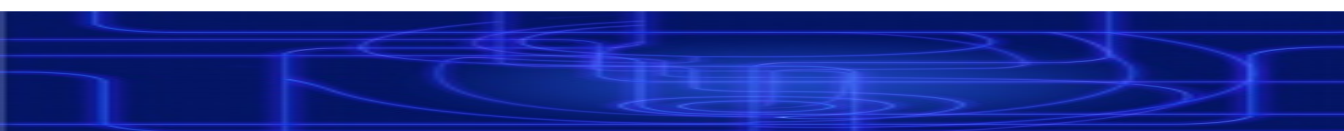


2Mila S.r.l. is active in ETPs trading on international level. Mostly in **Europe** with particular attention to the **Eastern countries**. The served countries are: Romania, Hungary, Bulgaria, Slovenia, Slovakia, Poland, Czech Republic, Ukraine, Croatia, Moldova, Bosnia-Herzegovina, Serbia e Montenegro, Macedonia, Spain, Portugal and Turkey.

Our constant attention to the Market trends, its needs and physiological changes, allows us to understand and to anticipate customer's requests. Fundamental signals to allow us to formulate fast and precise answers about both market availability of good quality products and to give continuity in our supply activity at the most convenient prices. This important attention is not only available for the products sales phase, it is also applied in the acquisition phase. We think that these are important elements for a correct negotiation and a durable cooperation.



The intrinsic value of Technopolymers, even after their first life, allows to face the challenge of the circular economy with one extra tool. The need for lowering the CO₂e content in plastic raw materials and, likewise, in final goods, is increasing. The industrial regrind or recycled products - not coming from post-consumer waste - maintain very useful technical qualities, for the production of new Compounds or extruded products. Recycled materials offer the possibility to reduce the content of CO₂e by even more than 50%, while off-specs or obsolete types contribute to the reduction of the need for new raw materials (which are much richer in terms of CO₂e) and, as well they also contribute to the reduction of CO₂e emissions released from their incineration.



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